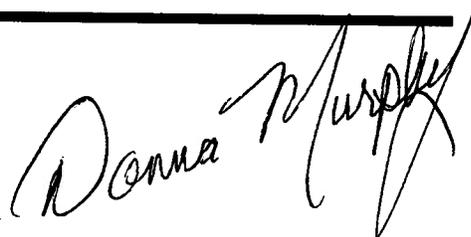


CITY OF SULTAN
AGENDA ITEM COVER SHEET

Agenda Item : D - 3
Date: April 8, 2010
SUBJECT: Economic Development Tour



CONTACT PERSON: Donna Murphy Grants and Economic Development Coordinator

ISSUE:

The issue before the Council is to select Sultan businesses to tour on Saturday, May 1, 2010.

STAFF RECOMMENDATION:

Review the proposed businesses provided by staff and direct staff to make contact with the selected business:

1. Alexander's Auto Wrecking
2. Docufeed Technologies, LLC
3. East Teak Fine Hardwoods
4. Jim Flower, LLC – Alternate/Backup

SUMMARY STATEMENT:

A tour for the Mayor, Council and Planning Boardmembers is scheduled for Saturday, May 1, 2010 from 9:00 AM to 12:00 PM to tour some of Sultan's Industrial and/or Technology businesses. Each tour will be approximately 20 minutes with a 10 minute travel time in-between.

It has been determined that Economic Development is a primary Budget Theme for the City Council. Communities across Washington are recognizing the need to serve existing industries with quality concern and to build strong relationships with existing businesses. *** Forty to 80% of new jobs are created by existing firms**, rather than by attracting new firms to a community. Keeping an existing business is often easier than recruiting new firms. Businesses that stay competitive are more likely to remain in the community and possibly expand. Odds are better of attracting new firms if existing ones are happy with the community.

Economic Development Tours help community leaders and community businesses work together to identify barriers local businesses face as they try to survive and grow, creating a network of communication and familiarity between the community leaders and business owners.

FISCAL IMPACTS: None

ALTERNATIVES:

1. Select other businesses Council would like to visit. This alternative suggests there are other specific businesses Councilmembers recommend visiting.
2. Add another Economic Development Tour date later in the year. This alternative suggests there is desire for Council to network with community businesses and become familiar with more of them.

Sultan Industrial and Technology Businesses Available to Tour

Alexander's Auto Wrecking
Associated Metals and Fabrication
Docufeed Technologies, LLC
East Teak Fine Hardwoods
Jim Flower LLC
Koppenberg Enterprises, Inc
Northwest EMC
Pacific West RV
Pet Crematorium
Power Screen – Crushing/Screening/Grinding and Shredding Equipment
Pure Foods and Sky River Mead
Romac Industries
Seacomm Erectors, Inc.
Stonehenge Architectural Concrete and Terrazzo
Sultan Post and Pole
Werner Paddles

RECOMMENDATION:

Review the proposed businesses provided by staff and direct staff to make contact with the selected business:

1. Alexander's Auto Wrecking
2. Docufeed Technologies, LLC
3. East Teak Fine Hardwoods
4. Jim Flower, LLC – Alternate/Backup

ATTACHMENTS:

Web sites from:

1. Docufeed Technologies, LLC
2. Jim Flower, LLC
3. Pet Crematorium
4. Power Screen
5. Seacomm Erectors, Inc.
6. Northwest EMC

*Source: University of Minnesota Extension Service



Docufeed Technologies, LLC.

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Jim Flower LLC

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 Sultan, WA 98294
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 fax: 360-793-0506
jim@jimflowerllc.com

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Home

Machinist? Toolmaker? Or Inventor?

Sultan, WA. man offers "old school" talent.

Shown at right:

Titanium Gavel.

One piece solid billet, cut from 3" bar stock. Maple Burl striker with cork bottom, knurled stainless steel sleeve.

Perfect gift for "the Man Who Has Everything".



This one was presented to Mayor Carolyn Eslick of Sultan.

Due to the "one piece" construction, the gavel set

took over 30 hours to build.

I can build you one! Call me at (360) 793-2196.

THE STORY:

Recently, I gave a talk at our local Chamber of Commerce meeting about what a Toolmaker does. One of the members asked, "So, you make hammers and such?"

My off-the-cuff reply, "I could cut you one out of solid titanium if you like!"

This led to a promotional idea: *there was a Mayor's election soon. I would offer a titanium gavel to the winner!*

Mayor Eslick uses it daily, and loves it's feel. I supplied her with a padded carrying case, the kind used for pistols. A real conversation piece!

PRACTICAL SOLUTIONS FOR EVERYDAY PROBLEMS!

Quality = Value. Results = Profit.

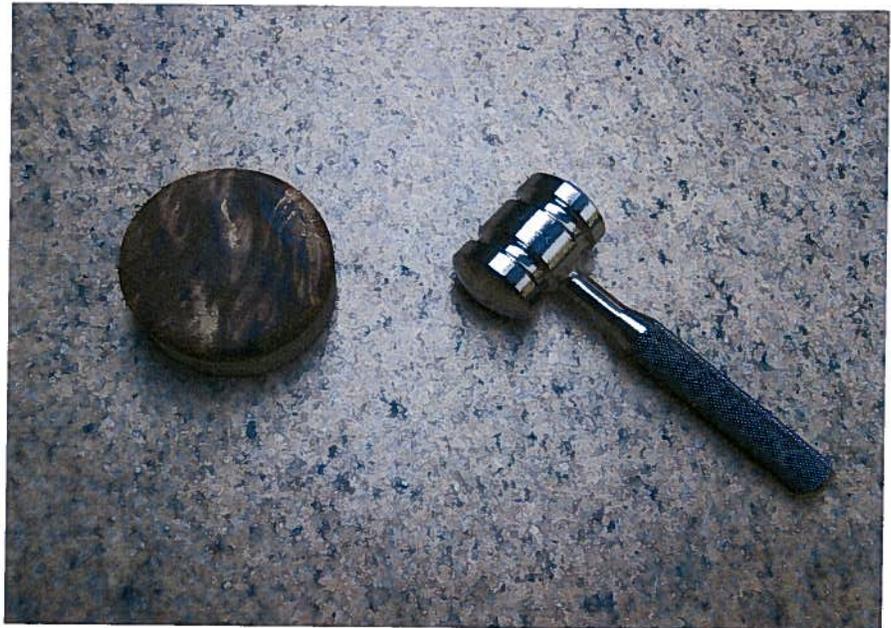
Simple equations...*so what does this mean to you?*

In business and industry, successful people build teams. Your team should include someone who can solve complex problems. **A real time saver.**

Build your team with quality people, and profit follows. How is that? Because profit comes from results; in less downtime and fewer hurdles, the whole project costs less.

Here are my stats:

I've been reading (and drawing) prints, and manufacturing high quality parts and tooling since the 1970's. I've designed and built some really cool stuff through the years, and worked with some phenomenal people. I started my business in 1987. Here is just a sample of projects in my back files:



Pets Go To Heaven

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Cremation Services

All Pets Go To Heaven offers two level of cremation services, both are priced according to weight. Your pet's cremains will be lovingly delivered to your home in an urn with a blue-black granite finish. This pricing is for small animals only. Horse cremation services are available upon request.

Communal Cremation Services have several pets cremated together. The ashes are scattered in an apple orchard in Sultan, WA. Prices are as follows:

| | |
|-----------|------|
| 1-40 lbs | \$40 |
| 41-70 lbs | \$60 |
| 71 and up | \$80 |

Private Cremation Services will ensure that you receive only your pet's ashes in your urn. Your pet's ashes are brought to your home as part of our service. Prices are as follows:

| | |
|-----------|-------|
| 1-40 lbs | \$160 |
| 41-70 lbs | \$190 |
| 71 and up | \$235 |

Transportation Services

Transportation Services are available upon request for an additional fee based on your location. \$50 for customers on the East side within a 20 mile radius. If outside 20 miles, additional mileage charges will apply.

Cabin Chapel

We also offer a beautiful and peaceful Cabin Chapel to say your goodbyes privately.

If you would like to have your pet euthanized in a neutral location, that is, not at your home or your veterinarian's office, you can choose to send your pet peacefully at our cabin chapel. Your veterinarian is welcome to meet you at our facility at your appointed date and time.

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NEWS



18.03.2010 TEREX ANNOUNCES ENGINE PURCHASE AGREEMENT WITH SCANIA »

Terex Corporation (NYSE: TEX) and Scania AB (OMX Stockholm: SCVB) today announced that the companies have signed a non-exclusive engine purchase agreement for some Terex products



18.03.2010 POWERSCREEN TO EXHIBIT FOUR MACHINES AT BAUMA »

Powerscreen, one of the world's leading providers of mobile crushing, screening and washing equipment, will be exhibiting on the Terex stand at booth L7 704/705, Bauma Exhibition Germany, 19th -25th April 2010



Powerscreen is an expert in the design and manufacture of mobile crushing, screening and washing equipment.

Galvanising global resources, decades of experience and in-depth industry knowledge to bring to the market a comprehensive product portfolio for the quarry, mining, and recycling industries.

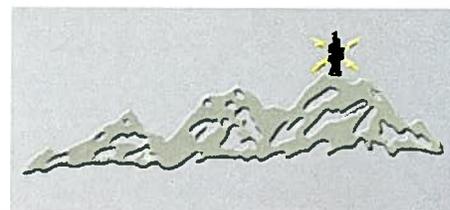
Powerscreen products operate in the toughest environments and feature nominal set-up times, market leading productivity rates and excellent reliability.

Powerscreen's worldwide network of over 120 local dealers ensures that we deliver unbeaten customer support; from ensuring you get the right parts first time, to experienced field engineers should you need them. Our robust and reliable machinery aims to increase your productivity and efficiency.

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Seacomm Erectors, Inc., Experienced & Professional

Seacomm Erectors, Inc. was originally founded as Seacomma Communications in 1975. It is now the premier tower steel erector in the United States, specializing in the installation, maintenance and repair of telecommunication towers. Seacomm has the capability to take on the worlds largest and heaviest tower and antenna projects.



Seacomm's offices are located in the Great Northwest in Sultan, Washington. We are currently licensed as a contractor for steel erection and our mobile crews enable us to work anywhere, in and out of the United States. Our range of services not only include installation of new towers, but also any type of aerial work such as inspection and maintenance, antenna and transmission line installation, lighting and painting, reinforcement and tower analysis, engineering services and rework for the strengthening of existing towers. Seacomm is fully equipped and experienced to help it's customers meet the needs of the future and stay current with technology and demands.



Seacomm's impeccable history and safety record are among the best in the business. As members of the National Association of Tower Erectors (NATE) we recognize the importance of safe work habits and equipment. Seacomm is one of the few specialists in tower erection who employs only union ironworkers who are trained in, and understand the importance of, safety while working in an otherwise dangerous environment. Our emphasis has always been on high quality workmanship and a job well done. Our list of references include organizations who will settle for nothing less.

Proud Member of these Associations

- National Association of Tower Erectors
- Society of Broadcast Engineers
- Union of Operating Engineers
- International Association of Bridge, Structural & Ornamental Iron Workers Union

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Northwest EMC

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Accreditations

FCC



Our services provide you with access to virtually every country in today's global marketplace.

Accredited by NVLAP for performance of FCC radio, digital, and ISM device testing. Our Open Area Test Sites, certification chambers, and conducted measurement facilities have been fully described in reports filed with the FCC and accepted by the FCC in letters maintained in our files. Northwest EMC has been accredited by ANSI to ISO / IEC Guide 65 as a product certifier. We have been designated by the FCC as a Telecommunications Certification Body (TCB). This allows Northwest EMC to certify transmitters to FCC specifications in accordance with 47 CFR 2.960 and 2.962.

NVLAP



NVLAP LAB CODE

Northwest EMC, Inc. is accredited under the United States Department of Commerce, National Institute of Standards and Technology, and National Voluntary Laboratory Accreditation Program for satisfactory compliance with the requirements of ISO/IEC 17025 for Testing Laboratories. The NVLAP accreditation encompasses Electromagnetic Compatibility

200629-0
NVLAP LAB CODE
200630-0
NVLAP LAB CODE
200676-0
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200881-0

Testing in accordance with the European Union EMC Directive 89/336/EEC, and ANSI C63.4. Additionally, Northwest EMC is accredited by NVLAP to perform radio testing in accordance with the European Union R&TTE Directive 1999/5/EEC, the requirements of FCC, and the RSS radio standards for Industry Canada. Accreditation has been granted to Northwest EMC, Inc. under Certificate Numbers: 200676-0, 200629-0, 200630-0, and 200761-0.

Industry Canada



Accredited by NVLAP for performance of Industry Canada RSS and ICES testing. Our Open Area Test Sites and certification chambers comply with RSS – GWN, Issue 2 and have been filed with Industry Canada and accepted. Northwest EMC has been accredited by ANSI to ISO / IEC Guide 65 as a product certifier. We have been designated by NIST and recognized by Industry Canada as a Certification Body (CB) per the APEC Mutual Recognition Arrangement (MRA). This allows Northwest EMC to certify transmitters to Industry Canada technical requirements. (*Site Filing Numbers – Hillsboro: 2834D-1, 2834D-2, Sultan: 2834C-1, Irvine: 2834B-1, 2834B-2, Brooklyn Park: 2834E-1*)

CAB



Designated by NIST and validated by the European Commission as a Conformity Assessment Body (CAB) to conduct tests and approve products to the EMC directive and transmitters to the R&TTE directive, as described in the U.S. – EU Mutual Recognition Agreement.

NEMKO



Assessed and accredited by NEMKO (Norwegian testing and certification body) for European emissions and immunity testing. As a result of NEMKO's laboratory assessment, they will accept test results from Northwest EMC, Inc. for product certification (Authorization No. ELA 119).

Australia/New Zealand



The National Association of Testing Authorities (NATA), Australia has been appointed by the ACA as an accreditation body to accredit test laboratories and competent bodies for EMC standards. Accredited test reports or assessments by competent bodies must carry the NATA logo. Test reports made by an overseas laboratory that has been accredited for the relevant standards by an overseas accreditation body that has a Mutual Recognition Agreement (MRA) with NATA are also accepted as technical grounds for product conformity. The report should be endorsed with the respective logo of the accreditation body (NVLAP).

VCCI



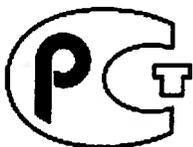
Accepted as an Associate Member to the VCCI, Acceptance No. 564. Conducted and radiated measurement facilities have been registered in accordance with Regulations for Voluntary Control Measures, Article 8. (Registration Numbers. – Hillsboro: C-1071, R-1025, G-84, C-2687, T-1658, and R-2318, Irvine: R-1943, G-85, C-2766, and T-1659, Sultan: R-871, G-83, C-1784, and T-1511, Brooklyn Park: R-3125, G-86, G-141, C-3464, and T-1634).

BSMI

BSMI

Northwest EMC has been designated by NIST and validated by C-Taipei (BSMI) as a CAB to conduct tests as described in the APEC Mutual Recognition Agreement (US0017). License No.SL2-IN-E-1017.

GOST



Northwest EMC, Inc. has been assessed and accredited by the Russian Certification bodies Certinform VNINMASH, CERTINFO, SAMTES, and Federal CHEC, to perform EMC and Hygienic testing for Information Technology Products. As a result of their laboratory assessment, they will accept test results from Northwest EMC, Inc. for product certification.

KCC



Northwest EMC, Inc is a CAB designated by MRA partners and recognized by Korea. (Assigned Lab Numbers: Hillsboro: US0017, Irvine: US0158, Sultan: US0157)

Vietnam



Vietnam MIC has approved Northwest EMC as an accredited test lab. Per Decision No. 194/QD-QLCL (dated December 15, 2009), Northwest EMC test reports can be used for Vietnam approval submissions.

Scope of Accreditations

Sultan, WA

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