

Memo

To: Mayor Carolyn Eslick
City Council

From: Deborah Knight, City Administrator

CC: Management Team

Date: 7/21/2009

Re: Alternative Recycling/Yard Waste Proposal

The council subcommittee requested alternative quotes from Allied Waste and Waste Management on the cost to the customer for weekly recycling and yard debris pick-up. The subcommittee also requested a 12 month history from Waste Management on the fuel surcharge included in company's proposal.

This information is for review and discussion at the July 23, 2009 council meeting.

Please contact me if you have questions.

Deborah Knight

Attachment A – Summary of Cost Proposals

Residential Recycling
Residential

Current rate \$1.13/week	ALLIED WASTE				WASTE MANAGEMENT			
	Base Proposal (1) 5 / 7 Year	No clean-ups (2) 5 / 7 Year	EOW (2) clean-ups (3) 5 / 7 Year	EOW no clean-ups (4) 5 / 7 Year	Base Proposal (1) 5 Year	Base Proposal (2) 7 Year	EOW Collection (5) 5 Year	EOW Collection (4) 7 Year
	1.87	1.60	1.32	1.05	2.32	2.25	2.25	2.16
65 gallon toter	1.87	1.60	1.32	1.05	2.32	2.25	2.25	2.16
95 gallon toter								

Multi-family

Current rate \$1.13/week	ALLIED WASTE				WASTE MANAGEMENT			
	Base Proposal 5 / 7 Year	No clean-ups 5 / 7 Year	EOW (2) clean-ups 5 / 7 Year	EOW no clean-ups 5 / 7 Year	Base Proposal 5 Year	Base Proposal 7 Year	EOW Collection 5 Year	EOW Collection 7 Year
65 gallon toter	1.87	1.60	1.32	1.05	2.32	2.25	2.25	2.16
95 gallon toter	1.87	1.60	1.32	1.05	2.32	2.25	2.25	2.16
1-cubic yard	6.55	5.60	4.62	3.68	8.88	8.88	8.88	8.88
1.5 cubic yard	9.82	8.40	6.93	5.51	11.08	11.08	11.08	11.08
2 cubic yard	13.09	11.20	9.24	7.35	13.08	13.08	13.08	13.08

* Allied Waste

Alternate #5 weekly recycle (1) clean-up
Residential \$ 1.78
Multi-family \$ 1.78

* * Waste - management
weekly recycle (1) clean-up
no change in quote. consider
cost for clean-up negligible

**Miscellaneous Fees
Residential and Multi-family**

	ALLIED WASTE				WASTE MANAGEMENT			
	Base Proposal	No clean-ups	EOW (2) clean-ups	EOW no clean-ups	Base Proposal	Base Proposal	EOW Collection	EOW Collection
Rates/ \$ week	5 / 7 Year	5 / 7 Year	5 / 7 Year	5 / 7 Year	5 Year	7 Year	5 Year	7 Year
Return Trip	5.80	5.80	5.80	5.80	3.70	3.70	3.70	3.70
Drive-in charge	2.50	2.50	2.50	2.50	.80	.80	.80	.80
Redelivery Fee (carts)	36.0	36.0	36.0	36.0	22.80	22.80	22.80	22.80
Carry out surcharge	.95	.95	.95	.95	.20	.20	.20	.20

Deborah Knight

Allied Waste

From: Frey, Don [mailto:DFrey@alliedwaste.com]
Sent: Monday, July 20, 2009 12:30 PM
To: deborah.knight@ci.sultan.wa.us
Subject: Additional bid option
Attachments: Sultan Rate Proposal 1 5 (Alternative 5).xls

Here is the additional option as requested.

Talking with our drivers and the Lynnwood Management team, we have evaluated the options provided and believe the most cost effective option is for Every Other Week Recycle, Weekly Yard Waste, & One Cleanup. We would be happy to discuss with you at either the presentation of our proposal or the contract negotiations.

We are looking forward to working with you.

Don Frey
Municipal Relationship Manager
Allied Waste Services of Bellevue
1600 - 127th Ave NE
Bellevue, WA 98005
425-646-2494
425-646-2440 Fax

7/20/2009

Allied Waste

Attachment 1.51

Residential Cost Proposal (Alternative 5)

Weekly Recycle and Weekly Yardwaste Services with One City Cleanup

Residential Recycling Services

Single-Family, Duplex, Tri-plex and Four-plex

	5 Year Agreement Weekly Fee Per dwelling unit rate	7 Year Agreement Weekly Fee Per dwelling unit rate
64 gallon toter	\$1.78	\$1.78
96 gallon toter	\$1.78	\$1.78

Multi-Family Recycling Services

Five-plex +, mobile home parks, apartments and condominiums

	5 Year Agreement Weekly Fee Per dwelling unit rate	7 Year Agreement Weekly Fee Per dwelling unit rate
64 gallon toter/unit	\$1.78	\$1.78
96 gallon toter/unit	\$1.78	\$1.78
1.0 cubic yard/complex	\$6.23	\$6.23
1.5 cubic yard/complex	\$9.35	\$9.35
2.0 cubic yard/complex	\$12.46	\$12.46

Miscellaneous Fees

Residential and Multi-Family Recycling

	5 Year Agreement Fee Per dwelling unit rate	7 Year Agreement Fee Per dwelling unit rate
Return Trip	\$5.80	\$5.80
Drive-in Charge	\$2.50	\$2.50
Redelivery Fee (carts)	\$36.00	\$36.00
Replacement Fee (carts)	\$72.00	\$72.00
Carry-out Surcharge (per 25 feet)	\$0.95	\$0.95

Allied waste

Attachment 1.52

Residential Cost Proposal (Alternative 5)

Weekly Recycle and Weekly Yardwaste Services with One City Cleanup

Residential Yard Debris/Food Waste Services Single-Family, Duplex, Tri-plex and Four-plex

	5 Year Agreement Weekly Fee Per dwelling unit rate	7 Year Agreement Weekly Fee Per dwelling unit rate
96 gallon toter	\$3.39	\$3.39
Extra yard debris service Can/bag/bundle	\$2.41	\$2.41
Extra toter (64/96 gallon)	\$6.94	\$6.94
One-time voucher	\$7.03	\$7.03

Multi-Family Yard Debris/Food Waste Services Five-plex +, mobile home parks, apartments and condominiums

	5 Year Agreement Weekly Fee Per dwelling unit rate	7 Year Agreement Weekly Fee Per dwelling unit rate
96 gallon toter/unit	\$3.39	\$3.39
1.0 cubic yard/complex	\$11.87	\$11.87
1.5 cubic yard/complex	\$17.80	\$17.80
2.0 cubic yard/complex	\$23.73	\$23.73

Commercial, Industrial, Institutional Yard Debris/Food Waste Services

	5 Year Agreement Weekly Fee Per dwelling unit rate	7 Year Agreement Weekly Fee Per dwelling unit rate
96 gallon toter/unit	\$3.39	\$3.39
1.0 cubic yard/complex	\$11.87	\$11.87
1.5 cubic yard/complex	\$17.80	\$17.80
2.0 cubic yard/complex	\$23.73	\$23.73

Waste Management

Deborah Knight

From: Leland, Tom [mailto:~~l@ci.sultan.wa.us~~]
Sent: Friday, July 17, 2009 3:59 PM
To: deborah.knight@ci.sultan.wa.us
Subject: FW: Sultan Proposal Follow-up Questions
Flag Status: Flagged
Attachments: Fuel Surcharge Analysis.xls

Good afternoon Mrs. Knight,

You will find the requested information for the Fuel Surcharge attached. If you have any questions about it please call me. As for the cost of the clean up events please see the explanation below.

If there is anything I can do to help answer any questions I am available via phone and could be available to come up and meet with you and/or Council. I would appreciate the chance to meet and discuss opportunities to reduce the City's overall costs as my Public Services Manager Susan Robinson expresses below.

Thank you for your time and happy rafting!!

-----Original Message-----

From: Robinson, Susan
Sent: Friday, July 17, 2009 3:45 PM
To: Leland, Tom
Cc: Niguidula, Emily
Subject: Sultan Proposal Follow-up Questions

Tom,

I am responding to your request for information regarding the City of Sultan Clean up Events and the impact of the fuel surcharge over the past year:

- **Clean up events:** We actually did not build extra cost into our pricing to accommodate the clean up events because we think that the cost is negligible. We hope to have the opportunity to work with the City in providing these events.
- **Fuel surcharge:** Attached is a table that describes what the impact would have been to Sultan customers over the past year if a fuel surcharge had been in place. Over the entire year, the cost per household would have been an average of 10 cents per household per month, with variability throughout the year based on the actual price of fuel.

We very much hope to become the City of Sultan's service provider in their new solid waste services contractor. We would be happy to discuss any other opportunities that may exist to reduce the City's overall costs.

The City is welcome to call me with any questions. I can be reached at (206) 915-9183.

7/20/2009

Waste Management
City of Sultan
 Fuel Surcharge Analysis

2008-2009		Current Month Diesel Price	Base Diesel Price	Diesel Price Difference	Base Diesel Price +/-10%	Adj. Base Diesel Price	Adj. Diesel Price Difference	Average Total Monthly Gallons	Est. Monthly Surcharge Revenue	Net Monthly Billings	Surcharge %
Jul '08		\$ 4.77	\$ 2.40	\$ 2.37	\$ 0.24	\$ 2.64	\$ 2.13	258	\$ 548	\$ 12,833	4.27%
Aug		\$ 4.30	\$ 2.40	\$ 1.90	\$ 0.24	\$ 2.64	\$ 1.66	258	\$ 427	\$ 12,833	3.33%
Sep		\$ 3.94	\$ 2.40	\$ 1.54	\$ 0.24	\$ 2.64	\$ 1.30	258	\$ 335	\$ 12,833	2.61%
Oct		\$ 3.25	\$ 2.40	\$ 0.85	\$ 0.24	\$ 2.64	\$ 0.61	258	\$ 157	\$ 12,833	1.22%
Nov		\$ 2.71	\$ 2.40	\$ 0.31	\$ 0.24	\$ 2.64	\$ 0.07	258	\$ 18	\$ 12,833	0.14%
Dec		\$ 2.16	\$ 2.40	\$ (0.24)	\$ (0.24)	\$ 2.16	\$ -	258	\$	\$ 12,833	
Jan '09		\$ 2.32	\$ 2.40	\$ (0.08)	\$ (0.08)	\$ 2.40	\$ -	258	\$	\$ 12,833	
Feb		\$ 2.12	\$ 2.40	\$ (0.28)	\$ (0.24)	\$ 2.16	\$ (0.04)	258	\$ (10)	\$ 12,833	-0.08%
Mar		\$ 2.02	\$ 2.40	\$ (0.38)	\$ (0.24)	\$ 2.16	\$ (0.14)	258	\$ (36)	\$ 12,833	-0.28%
Apr		\$ 2.34	\$ 2.40	\$ (0.06)	\$ (0.06)	\$ 2.40	\$ -	258	\$	\$ 12,833	
May		\$ 2.40	\$ 2.40	\$ -	\$	\$ 2.40	\$ -	258	\$	\$ 12,833	
Jun		\$ 2.63	\$ 2.40	\$ 0.23	\$	\$ 2.40	\$ -	258	\$	\$ 12,833	
								3,090	\$ 1,439	\$ 154,000	0.93%